

**LOUISIANA ASSOCIATION OF  
SELF INSURED EMPLOYERS  
ANNUAL CONFERENCE**

**THE RIGHT STUFF**

**NOV 3-5 2021 • HYATT REGENCY HOTEL • NEW ORLEANS**

**CELEBRATING 30 YEARS OF SELF INSURANCE**



# 2021 ANNUAL CONFERENCE

## THE PROGRAM

The conference agenda will provide the latest information regarding all lines of self-insurance including workers' compensation and other insurance programs on a national level as well as topics that are specific to Louisiana businesses. If you operate a business with Louisiana employees you should attend this educational conference. The presentations are designed to provide practical solutions adaptable to the workplace. You are encouraged to bring your own thoughts and views along for discussion.

## WHO SHOULD ATTEND?

Current and prospective self insured employers, chief executives, financial and operating officers, human resource personnel, risk managers, loss prevention and safety personnel, attorneys, insurance consultants, healthcare providers, vocational rehabilitation professionals, case managers, third party administrators, group fund administrators, group fund trustees, claims administrators, analysts & handlers, state and local government representatives, legislators and regulators...anyone involved with workers' compensation in Louisiana.

## THE BENEFITS

You'll come away with specific ideas such as these to help you manage your workers' compensation and benefits programs better:

- Benchmark your company's performance
- Add measurable value to your corporate goals, visions and strategic planning efforts
- Achieve your objectives by learning best comp practices
- Improve your company's policies and procedures for dealing with injured workers
- Reduce cost while improving employee morale and the overall quality of your employee's care
- Professional Continuing Education Opportunities



# CONFERENCE SITE: Hyatt Regency Hotel New Orleans



## ROOM RESERVATIONS

Hotel room reservations may be made online by clicking the [Hyatt Regency New Orleans LASIE](#) link. Refer to LASIE to receive the \$149 group rate. This special group rate is available only until October 12th. Hotel check-in time is 3:00 PM with checkout time at 12:00 PM.

If rooms are requested prior to check-in time, the resort will make every effort to accommodate your specific requests based upon availability. Luggage storage is available either for early arrival or late departure.

## CONFIRMATIONS AND CHECK-IN

Participants may check in and pick up conference material at the registration desk anytime after 11:00 AM on Wednesday, November 3rd.

On-site registration will be available at a slightly higher cost. A name badge will be issued to each attendee and is required for admittance into the Exhibit Hall, meetings, and other conference activities. Please wear your name badge for the duration of the conference. Substitutions will not be permitted.

## SPECIAL NEEDS/ CANCELLATIONS

If you require special accommodations, we ask that you attach a written description of your specific needs to your registration form.

Conference registration fee is refundable (less \$50 processing fee) if written notice is postmarked on or before October 11th. Refunds will be processed after December 1, 2021.



## CONFERENCE ATTIRE

Business or business casual attire is suggested for all meetings. Social activities are more relaxed and casual attire is appropriate. Ladies, you may want to bring a sweater or light jacket with you. The meeting rooms are generally quite cool.

## CONTINUING EDUCATION

The 2021 conference program is approved for 12 hrs. of continuing education credit for Certified Workers' Compensation Professional (CWCP) re-certification and Certified Medicare Secondary Payer Professional (CMSP). The program has been submitted to the Louisiana State Department of Insurance for Life/Health, Property/Casualty, and Adjuster's License for 12 hrs. of continuing education credit. It has been submitted to the Louisiana State Bar Association for 12 hours of continuing legal education accreditation and one hour of Ethics and Professionalism. The program has also applied for 12 hours of CCMC, CRCC, PHR, SPHR & GPHR. SHRM-CP, SHRM-SCP, and state nursing license. Approvals are pending.

## **\$1,000 GRAND PRIZE DRAWING, GIFTS & DOOR PRIZES**

Gifts, door prizes, games and sponsor drawings will abound all three days of the conference. You must be present at the time of the drawing to win. Stop by the exhibitor booths to register for terrific sponsor prizes and be on hand during the networking/refreshment breaks for on-the-spot drawings. PLUS...

Every prepaid full conference registrant will receive a game piece in their registration packet and will be eligible to enter and win the LASIE Grand Prize—\$1,000. Stop by and visit each exhibitor booth and collect a unique sticker to complete the game piece. Once you have completed the game piece, bring it to the registration desk for verification and entry into the drawing. Lost game pieces will not be replaced and Single Day Registrations are not eligible for the grand prize.



# THE FUN STARTS HERE



# SOCIAL ACTIVITIES

## 30th ANNIVERSARY PARTY

After Wednesday's business concludes, it's time for everyone to unwind. The LASIE Conference has always provided attendees with many opportunities for meeting new colleagues and networking with old friends. After business adjourns on Wednesday, attendees are invited to stop by for drinks at the Welcome Reception. Immediately following the reception, join us for our networking social. Join in the fun during this 3-hour event at FULTON ALLEY for delicious cuisine. Drinks will be available throughout the evening from open bars or you may wish to partake in a specialty drink concocted for this evening. Participate in our sports triathlon or just sit back, relax and enjoy the live music.

## THURSDAY EVENING RECEPTION

On Thursday evening, attendees will gather at the 8 Block Kitchen & Bar for a reception. Enjoy drinks from the Wine and Beer Bars or sample the specialty drink created for this evening. Have fun playing LASIE Countdown and relish the sumptuous hot hors d'oeuvres. After the reception, there's still time for you to venture off on your own or spend the evening with friends.



# 2021 LASIE ANNUAL CONFERENCE AGENDA

## WEDNESDAY, NOVEMBER 3

TIME	TOPICS AND SPEAKERS
10:00 am - 11:00 am	Ethics
11:00 am - 12:00 pm	Professionalism
11:00 am	Registration
1:15 pm - 1:30 pm	President's Welcome
1:30pm - 2:30 pm	"Space the Final Frontier... to boldly go where no man has gone before." -Captain James Tiberius Kirk Our speaker has actually taken flight and ventured to go where no woman has gone before. We'll hear from the first woman appointed to one of the top three leadership positions at the celebrated Stennis Space Center. She will help lead and manage the nation's largest rocket engine testing facility as NASA prepares to return humans to the moon and eventually Mars.
2:30 pm - 3:00 pm	Break
3:00 pm - 4:00 pm	"The Sky's The Limit" -A.T. Parker Hear what it takes to create an organization capable of not only great financial success but also great service and quality of care.
4:00 pm - 5:00 pm	"The Stars Will Never be Won By Little Minds; We Must Be Big as Space Itself" -Robert A. Heinlein Louisiana's Legislative leadership will discuss Louisiana's present and future.
5:00 pm	Adjournment
6:00 pm - 9:00 pm	30th Anniversary Celebration at Fulton Alley Dinner & drinks served.

## THURSDAY, NOVEMBER 4

TIME	TOPICS AND SPEAKERS
7:45 am - 8:15 am	Breakfast
8:15 am - 8:30 am	"Houston, Tranquility Base Here. The Eagle has Landed." -Neil Armstrong LASIE's moonshot occurred 30 years ago when the organization was formed to protect the rights for companies to self-insure. One of LASIE's founding fathers, David Bondy, will welcome us and begin the day with a brief history of LASIE's early days.
8:30 am - 9:30 am	"We Choose to Go to the Moon" – John F. Kennedy A motivational talk about challenges we are willing to accept, those we are unwilling to postpone, and those which we intend to win.



# 2021 LASIE ANNUAL CONFERENCE AGENDA

## THURSDAY, NOVEMBER 4 CONT.

TIME	TOPICS AND SPEAKERS
9:30 am - 10:00 am	Break
10:00 am - 11:00 am	<p>"Do or Not Do. There is No Try." -Yoda</p> <p>Louisiana WC Fee Schedule update: After three decades of a fee schedule based on the "mean of the usual and customary" provider charge, the problems associated with our schedule remain unresolved. Is there a solution on the horizon? In this session, representatives of Fair Health will discuss efforts to revise and update the current workers' compensation medical fee schedule.</p>
11:00 am - 12:00 pm	<p>"Let Us Never Negotiate Out of Fear, but Let Us Never Fear to Negotiate." -John F. Kennedy</p> <p>WalMart claims representatives will explain the logistics of their periodic "Settlement Days" during which in person settlement discussions for multiple cases are scheduled back-to-back. Having all the pieces available to reach a successful settlement, these "Settlement Days" achieve a high percentage of resolution and claim closure.</p>
12:00 pm - 1:00 pm	Lunch – "Feed Your Soul" – Louisiana's Lieutenant Governor will discuss the status of one of our state's largest economic engines, the travel and hospitality industry.
1:00 pm - 2:00 pm	<p>"Ground Control to Major Tom. Take Your Protein Pills and Put Your Helmet On" -David Bowie</p> <p>An in-depth description of the drug problem in the workers' compensation system both in terms of employer costs and damage to the injured employee.</p>
2:00 pm - 3:00 pm	<p>"Never Tell Me the Odds." -Han Solo</p> <p>While the odds are often stacked against employers and the workers' compensation system often involves the situation of not if you pay, but how much, our panel will take us through the stages of a typical claim and discuss the various defense tools to minimize or outright avoid exposure.</p>
3:00 pm - 3:30 pm	Break
3:30 pm - 5:00 pm	<p>"Louisiana (Houston), We Have a Problem." -Jack Swigert</p> <p>A 30 year workers' compensation cost analysis and comparison of workers' compensation reforms. In this session, representatives from WCRI, NCCI, and employers operating in multiple states will analyze Bayou State metrics over the past three decades and how those metrics compare to jurisdictions which have implemented recent and meaningful reforms.</p>
5:00 pm	Adjournment
6:00 pm - 7:00 pm	Reception



# 2021 LASIE ANNUAL CONFERENCE AGENDA

## FRIDAY, NOVEMBER 5

TIME	TOPICS AND SPEAKERS
7:45 am - 8:15 am	Breakfast
8:15 am - 9:15 am	"That's One Small Step..." -Neil Armstrong Louisiana Supreme Court Justice John Wiemer will discuss the state of our Supreme Court, its role in the separations of powers and steps it has taken for greater judicial transparency.
9:15 am - 10:15 am	"A negotiator should observe everything. You must be part Sherlock Holmes, part Sigmund Freud." -Victor Kiam Negotiation is not a science but an art. This session will provide you with the tools to make you feel confident and cause you to be successful in your settlement negotiations. World class trainer Carl Van will provide solid understanding of effective negotiating principles.
10:15 am - 11:15 am	The Compensation Game Whether you call it "Wheel of Misfortune", "Judicial Jeopardy" or "Employer / Employee Feud", our closing program will deal with the ever expensive comp game in Louisiana.
11:15 am - 12:00 pm	CWCP Ceremony/Annual Meeting



# 2021 LASIE ANNUAL CONFERENCE REGISTRATION

## HYATT REGENCY HOTEL NEW ORLEANS

# THE RIGHT STUFF

Come join us on November 3-5 at the HYATT REGENCY HOTEL NEW ORLEANS. Register ONLINE for conference admission. Online registrants can make payments by credit card (with small processing fee) or send checks payable to: Louisiana Association of Self Insured Employers/LASIE, Post Office Box 4151, Baton Rouge, LA 70821-4151. For special accommodations, please contact the LASIE office at (225) 338-0705 or (800) 277-8362.

REGISTER HERE

Types of Registration	LASIE Member Rates *credit card processing fees apply	Non-Member Rates *credit card processing fees apply
Early Bird Registration: Rates: 3/15/21 - 8/31/21	\$425	\$525
Full Registration: Rates: 9/1/21 - 11/2/21	\$455	\$555
Full Registration for Additional Registrants: Rates: 8/1/21 - 10/29/21	\$420	\$555
Single Day Registration - Wednesday	\$300	\$350
Single Day Registration - Thursday	\$350	\$400
Single Day Registration - Friday	\$100	\$150
Full Registration for non-industry related spouse or companion	\$150	\$150
Full Registration for additional sponsor/exhibitor representatives	\$350	\$350
Wednesday Morning Ethics CLE - 1 hr. (not included in full registration)	\$50	\$50
Wednesday Morning Professionalism CLE - 1 hr. (not included in full registration)	\$50	\$50
Onsite Registration: additional \$25		

MAKE HOTEL RESERVATIONS

